



**Leadership 2019**

# Online Resources

<http://www.knightstemplar.org/downloads.html>

**Emerging Leaders**

[Leadership101-2018JLP.ppt](#)

<http://starthrower.com/d-2-training-films.aspx>

[YRL@YORKRITELEADERSHIP.ORG](mailto:YRL@YORKRITELEADERSHIP.ORG)

# My Father was a ...

- Present – 32<sup>nd</sup> degree Mason
- 1970 – Shriner
- 1920 – Knight Templar

- How's that working for us?
- Insanity - Doing the same things but expecting different results
- If you keep on doing what you have been doing, you will keep on getting what you have been getting

# St. Bernard Misquoted (But Not By Much)

- St. Bernard is quoted as saying in 1095 before the Templars were established that, “the knights who crusaded were scoundrels, sacrilegious plunderers, perjurers, and adulterers whose departure from Europe was certainly a double benefit; the people of Europe are glad to see the back of them, and



# Formative Masonic Templary

- 1754 First Masonic Templar Orders
- 1769 First Masonic Templar Orders in America
- 1816 Grand Encampment Formed
- 1859 -200 Present at Triennial
- Transformation

# Age of Fraternalism

- 1862 -15,000 members
- 1872 -40,317 members
- 1916 -230,261 members
- Transformation



# Age of Philanthropy

- 1922 KTEF formed
- 1927 -453,836 members
- 1998 -210,019 members
- 2009 National Health Care
- 2010 KTEF Transformed

# Age of Modern Chivalry?

- *National Treasure*
- *Da Vinci Code*
- 2011-108,000 members
- Renewed International Interest
- *Observing the Craft*
- We make Gentlemen
- Retain Core Values
- Not just another degree
  - Chivalry, Christianity, Templary, A way of Life!
  - **Time for a Paradigm Change**

# What Are These New Members Like?

## What Are They Looking For?

- *Understanding Manhood in America* by Robert G. Davis
- *The Secret Psychology of Freemasonry: Alchemy, Gnosis, and the Science of the Craft* by Cliff Porter, Mr. R. Gregory Starr

# CHIVALRIC VALUES

- **Prowess** — A Knight seeks excellence in all endeavors to be used in the service of Justice, not for personal gain.
- **Justice** — A Knight seeks the path of “right” not restrained by bias or selfish interest.
- **Loyalty** — A Knight is known for commitment to the ideals he chooses to live by.

- **Courage** — A Knight is prepared to make personal sacrifices for his beliefs, as well as for the people he loves and the country he serves.
- **Defense** — A Knight seeks to defend his Lady, family, nation, and all those he deems worthy of his Loyalty.
- **Faith** — A Knight is steadfast and faithful in his beliefs.
- **Humility** — A Knight values the contributions of others first.

- **Generosity** — A Knight contributes as far as necessity requires and his ability will permit.
- **Nobility** — A Knight seeks stature of character by holding to the virtues of Chivalry and the duties of Knighthood.
- **Franchise** — A Knight seeks to emulate all that is right, because it IS right.

Hanson Richard L. Mansfield Grand Commander of  
Missouri

From *The Chivalrous Man* by Gary Milby

# Chivalric Traits for Knights to Cultivate

- **Humility** - A Knight does not deceive himself into thinking that he has nothing to learn from others.
- **Selflessness** - A Knight values the welfare of others greater than his own.
- **Courage** - A Knight does what is right because it is right regardless of the consequences.

- **Self Control** - A Knight controls his own passions and emotions and never allows others to manipulate him by word or deed.
- **Self Esteem** - A Knight never allows himself to be offended, insulted, or intimidated by what someone else does or says.
- **Disinterestedness** - A Knight, when he chooses to speak, will always speak the truth and refrains from criticizing others or involving himself in their affairs unless there is a definite, positive, and effective reason to do so.



- **Civility** - A Knight treats others, especially women, with respect, courtesy, and deference whether they deserve it or not.
- **Excellence** - In all things, a Knight strives for excellence in so far as he has the ability and resources.

# Chivalry

## My Definition

- **Character**
  - **Integrity**
    - » **Resolve**
    - » **Courage**
  - **Morality**
- **Action**

# Integrity

- Definition: Integrity is the degree to which your actions Match your espoused beliefs
  - High Integrity is when you behave exactly like you say people ought to behave
  - Low integrity is when you talk a good game and then behave as if you do not believe what you said
    - **Resolve** helps you guard against your own weaknesses which tempt you to behave in ways you know are not righteous
    - **Courage** helps you do the right thing regardless of what others may say or think to you or about you and to stand up for what you know to be right

# Morality

- A belief system based on unchangeable laws of cause and effect.
  - Example - Marital Infidelity
    - » The family unit is the building block of civilized society
    - » Adultery erodes trust and breaks down this basic unit
      - Children from flawed, incomplete, or dysfunctional families are:
        - More likely to run afoul of the law
        - Less likely to be successful academics
        - More likely to be a drain on society than a benefactor of society
        - Less happy
        - Tend to be victims rather than heroes

# Chivalry

- **Character**

- **Action**

- Chivalric action is **social**

- Chivalric action is **corporate**

- Without action, Chivalry simply becomes a pipe

# Action

- To relieve distress
- To bring justice to the oppressed
- To right wrongs
- To protect the defenseless
- To respect womanhood
- To advocate

# Advocate

- Christianity
- Truth
- Justice
- The American way

# Paradigm Shifts

- **Old**

- The Order of the Temple is a degree you take and then you have it

- **New**

- Templary is a new Way Of Life based on the ideas you are exposed to in the degrees and orders



# Paradigm Shifts

- **Old**

- Chivalry is something you learn at the Lodge and then practice as an individual

- **New**

- The Templar mission and your duty as a Knight is a **Corporate** undertaking

# Paradigm Shifts

- **Old**

- The Order of the Temple is another but most important **degree** you take in Freemasonry

- **New**

- The **Order** of the Temple is just the **beginning** of a lifetime of **duty** as a Christian Knight

# Vows:

- Poverty            Selflessness
- Chastity            Righteousness
- Obedience        To the Christian Values

# Why Are We Here?

- The National York Rite Leadership Has Concluded That Leadership Is One Of The Critical Needs Of York Rite Freemasonry
- They Are Concerned That The Quality Of Leadership Needs Much Improvement In Order To Prosper During The Next Transition
- They Are Resolved To Do What The York Rite Could Do “Grow Our Own” Leaders And To Invest Significant Resources To Do So

# Why Are You Here?

- So far Grand York Rite officers have recommended 2900 of you from a pool of about 150,000 (1.9%) York Rite Masons
- Only 34% Of those invited have decided to participate (0.0064% of the total membership)
- 8.9% of those starting the course have graduated so far
- You are the ones who are really interested in leading the fraternity into the 21<sup>st</sup> Century
- We need about 1.4% of the membership trained as leaders
- At this rate it will take over 8 more years to train enough leaders

# What's Wrong?

## **Quantity without Quality**

A lodge with seven great men that believe in the Masonic ideals and actively labor to improve themselves, and therefore the lodge is far better off than a lodge with one hundred men that show up to lodge just to show up to lodge.

# What Else is Wrong?

## **Education without Philosophy**

- Many times, we think of Masonic education as being a lesson on the local lodge's history, a famous Mason, the history of the world wide fraternity, or how to do the ritual properly. But if no philosophy is covered in Masonic education, then little self improvement is accomplished. Discussing Masonic lessons in terms of philosophy, ideas, and a man's conduct is what truly transforms men into Masons. It is important to discuss topics that are foreign to a lodge's membership and it is sometimes even necessary to challenge our preconceived ideologies through Masonic education.

# What Else is Wrong?

## **Charity without Connection**

Big institutional charities often require that fund raisers be conducted and large checks written to the people that actually perform the charity. This type of charity is devoid of self improvement because it has no real connection. If we extend our hands to our needy Brethren and devote our own skills and time to their problems, then we are engaging in true, meaningful charity.



# What Else is Wrong?

## **Frugality without discretion**

Frugality is **not** a tenet of Freemasonry, a cardinal virtue, or a Landmark. It is okay for the lodge to spend its funds on worthwhile activities that will enhance the Masonic experience of its Brethren. Not everything should be done in the cheapest way, a habit to which we have become accustomed.

# What Else is Wrong?

## **Leadership without Competence**

A man does not deserve to be Master of the lodge solely because he has spent a certain amount of years in the lodge. We elect leaders without any regard for the skills that they possess to function in that capacity. Only competent, qualified men should be elected to preside over the Craft.

Attributed to Sami Dagher

# What exactly is leadership?

- **Leadership is the ability to get other people to do what you want them to do and think it was their idea.**

**”To rule has been the lot of many and requires neither strength of intellect or soundness of judgment. To rule well has been the fortune of but few and may well be the object of an honorable ambition.”**

“The best leader is the one who has sense enough to pick good men to do what he wants done, and self-restraint enough to keep from meddling with them while they do it.”

Theodore Roosevelt

# There Is No Leadership Gene

- Leadership is Learned
- Leadership is a Transferrable Skill
- Leadership Requires the Development of Habits
- Any Personality Type Can Learn to be an Effective Leader
- Leadership Is Critical to the Success of Any Group Working Toward One Set of Goals

# Why do people want to become leaders?

- **Personal material gain**
- **Recognition and prestige**
- **Power (to be in charge)**
- **A desire to be of service or leave a legacy**



# The Department of Defense Lists the Five Traits of Leadership as:

- Quiet Resolution
- The Hardihood to Take Risks
- The Readiness to Share in Rewards with Subordinates
- An Equal Readiness to Take the Blame When Things Go Adversely
- The Nerve to Survive Storm and Disappointment



# What is Special About a Masonic Leader?

- Must be a true Mason
  - A Knight
  - Chivalrous
  - Selfless
- Must be personally effective
  - High Character
  - Moral Maturity
- Must possess the ability to influence others
  - Volunteers



# The Most Distinguishing Characteristic of a Masonic Leader

- Humility – Teachability
  - Ignorance – We are all ignorant – just about different subjects
  - Stupidity – The combination of Ignorance with Arrogance
  - Arrogance – The opposite of Humility; the idea that you have nothing to learn

# Good Leaders Are Personally Effective

- You Must First Be Personally Effective Before You Can Lead Others
- Templars Must Also Be Gentlemen And Knights To Be Effective Masonic Leaders
- References:
  - *The Compleat Gentleman* By Brad Miner
  - *The Art of Manliness* By Brett and Kate McKay
- **Chivalry, Christianity, Templary!**

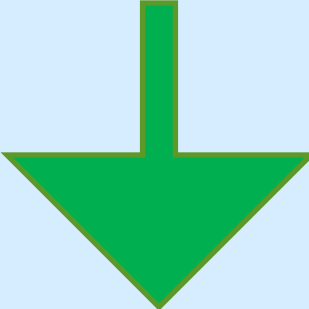
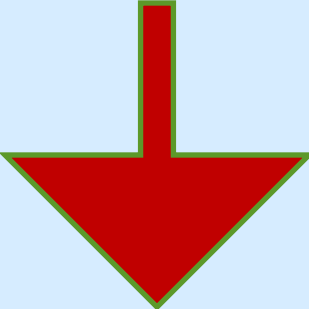
# Good Leaders Make Good Followers

**“Persuasion goes farther than force, and a curse attends the forced and reluctant performance of a duty.”**

**- Albert Pike**

**Leadership**

**Management**



**People**

**Things**



- **Leaders create a Vision and inspire, while managers develop policies, procedures and set goals.**
- **Leaders take a risk, while managers are focused to control risk. Leaders are willing to try new things even if they may fail miserably.**
- **Leaders are unique, they motivate, and inspire, while managers copy.**

- **Leaders grow personally and managers rely on existing, proven skills.**
- **Leaders build relationships, while managers build systems and processes. Leaders focus on people, on all the stakeholders they need to influence in order to realize their vision. They build loyalty and trust by consistently delivering on their promise.**

- **Leaders create fans and followers, while managers have employees.**
- **Leaders are in it for the long haul, managers think short-term.**
- **Leadership is doing the right things, managers doing things right.**
- **Visionary Leadership with great Management achieves the best Results.**

# Efficiency

Using the least amount of resources  
to get the most done



# Effectiveness

A measure of the ability to get things  
done

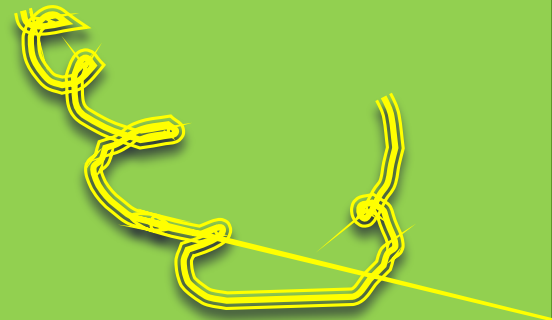
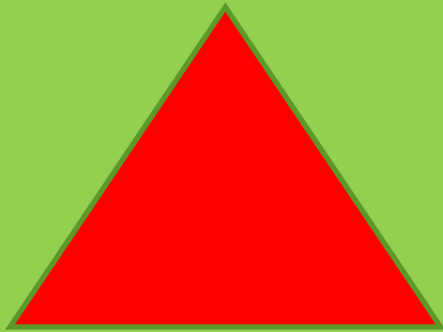


# *The One Minute Manager*

.....By  
Ken Blanchard

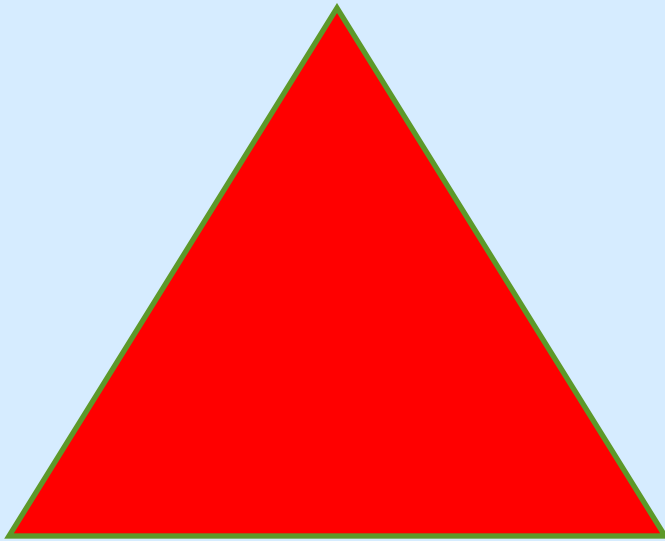
- **Each person is different**
- **Effective leaders deal with each person differently**
- **There is no “best way” that works all the time**

# Types of People



Susan Dellinger

# Triangle



- Insensitive to people
- Poor listener
- Self-absorbed
- Sometimes irritates or frightens others

- Mission Oriented
- Driven to Achievement
- Self Motivated
- Self Confident
- High Energy
- Gets things done
- Logical

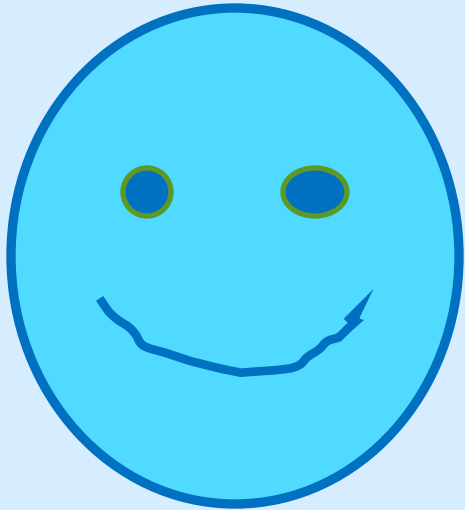
# Rectangle



- Enormous attention to detail
- Extremely accurate
- Methodical
- Excellent gatherer of data
- Hard working
- Logical

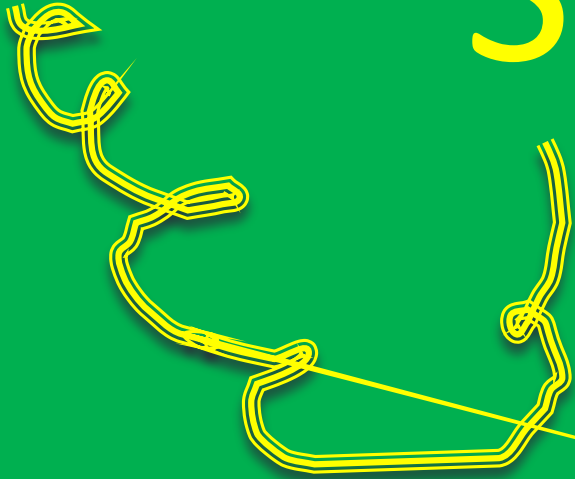
- Hesitant to decide without **ALL** the facts
- Process and methodology are as important as results
- Other people are distractions
- Drives triangles crazy

# Circles



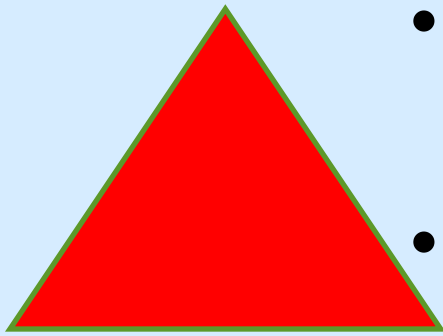
- Great people skills
  - It is important that everyone involved is happy
  - How am I doing?
  - Always involves everyone
  - Great team player
- Not mission oriented
  - Not process oriented
  - Journey oriented

# Squiggles



- Fun people
  - Great people skills
  - Always ready for a party
  - Very creative
  - Idea people
- 
- Do not understand the terms mission or goal
  - No sense of urgency
  - Cannot plan
  - Not methodical

# Dealing With Triangles



- Give him something to do or you will lose him
- Train him on soft skills and dealing with others
- Make the mission clear
- Don't beat around the bush with constructive feedback
- Don't let him overload himself

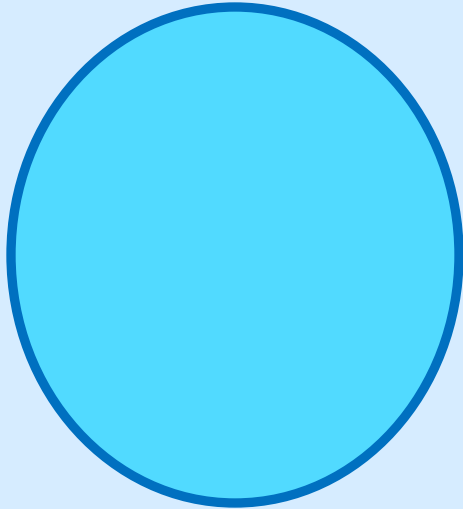
# Dealing with Rectangles



- Never delegate without follow-up
- Follow-up periodically – not constantly
- Make them responsible for :
  - Graphs
  - Numbers
  - Data
  - Research
- Positive feedback is important



# Dealing With Circles



- **Constantly give them positive reinforcement**
- **Nudge them ahead to complete the task**
- **Remind them what you are here to do**
- **Listen to their comments about people and perceptions**

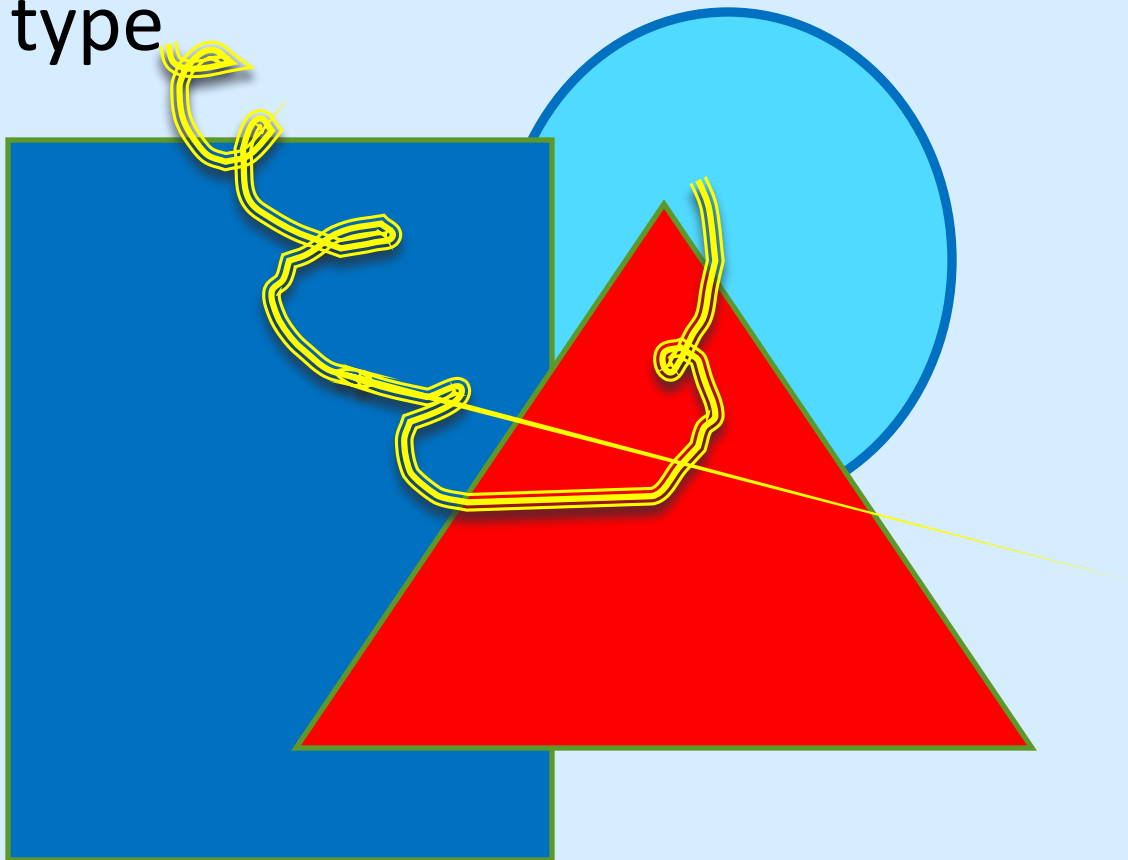
# Dealing With Squiggles




- Put them in charge of all parties and celebrations
- Always involve them in brainstorming sessions
- Use them to develop posters, themes, newsletters
- Let them communicate the mission
- Don't give them any mission critical tasks and expect them to deliver

# Personality Types

- Learn what type you are and how to modify your interactions with the others considering their type





# **A LEADER IS ONE WHO TAKES AN ORGANIZATION FROM WHERE IT IS TO WHERE IT NEEDS TO BE**

- The Power of Vision with Joel Barker – 30 min.

# Successful Programs

- **Leader Initiated**
- **Comprehensive and Detailed**
- **Communicated**
- **Adopted**



# The Vision of the Grand Encampment

**Templary is the most  
prestigious Masonic  
order to which one may  
petition for  
membership.**

# GENERAL GRAND CHAPTER ROYAL ARCH MASONS INTERNATIONAL 2017 - 2020 VISION STATEMENT

- 1. To spread further light and knowledge thereby improving all members of the Masonic Fraternity.
- 2. Improve the image of Royal Arch Masonry internationally by encouraging a greater understanding of the history, symbolism and esoteric nature of the Chapter degrees.
- 3. To take all reasonable steps to retain all existing members.
- 4. To maximize our communication efforts by all means available.



# GENERAL GRAND CHAPTER ROYAL ARCH MASONS INTERNATIONAL 2017 - 2020 VISION STATEMENT

- 5. To live and work together in a devoted team spirit.
- 6. To encourage education and leadership improvements for all levels of membership.
- 7. To be the catalyst in developing harmony and unity with the leadership of the General Grand Council and the Grand Encampment in supporting joint programs and activities when mutually beneficial.
- 8. To encourage support of the Royal Arch Research Assistance philanthropy.



GENERAL GRAND CHAPTER  
ROYAL ARCH MASONS INTERNATIONAL  
2017 - 2020 VISION STATEMENT

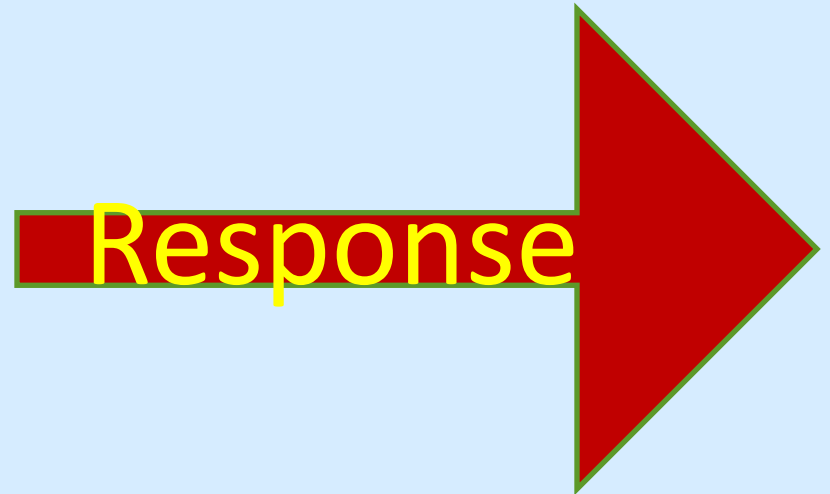
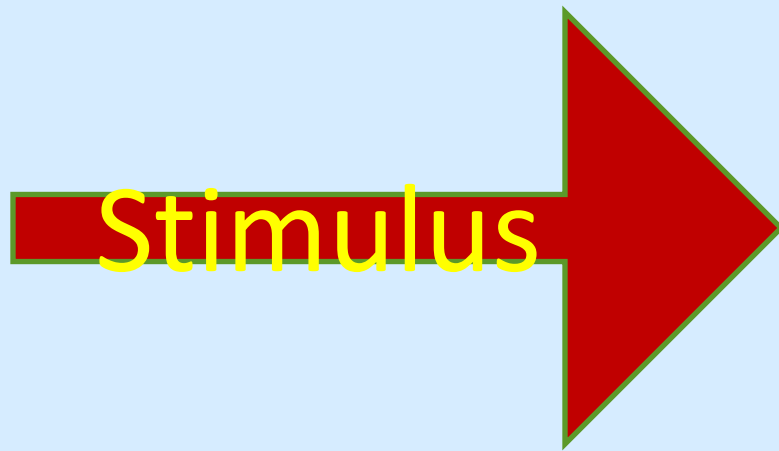
- 9. Enhance Royal Arch Masonry by being more attentive and responsive to the needs and desires of the General Grand Chapter membership.
- 10. To uphold and support the Mission Statement.

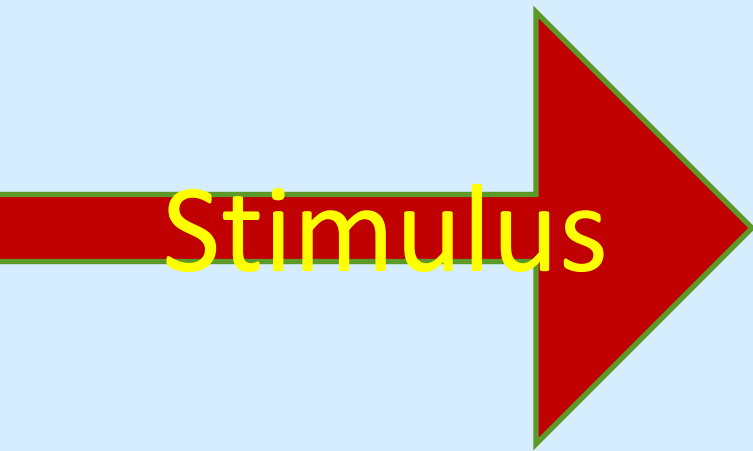
# Put On Your Own Oxygen Mask First

- *The 7 Habits of Highly Effective People* – Stephen Covey
  - Be Proactive
  - Begin With The end In Mind
  - First Things First
  - Win-Win
  - Seek First To Understand, Then to Be Understood
  - Synergy
  - Sharpen the Saw

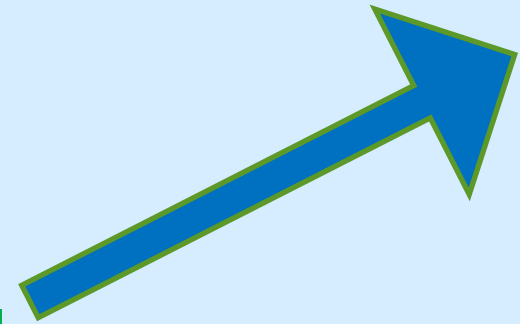
# Be Proactive

- Not Reactive
- Not A Victim
- Don't Limit Your Options
- Take Charge Of Your Life And Your Situation
- Believe In Your Own Abilities
- Don't Base Your Self Esteem On The Opinions Of Others
- "Make Sure You Are Right And Then Go Ahead!"

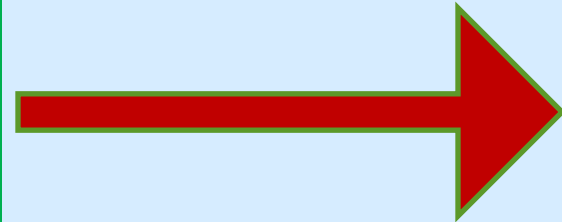




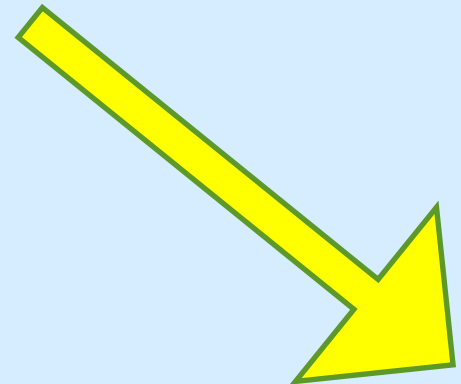
**What Are  
My  
Options?**



Possible



Responses



**Being A Victim Is Something You**

**DECIDE** Not To Do.

**It is not up to anyone other than you.**

**“My life you may take but my  
integrity, never!”**

**“I regret that I have only one life to  
give for my country.”**

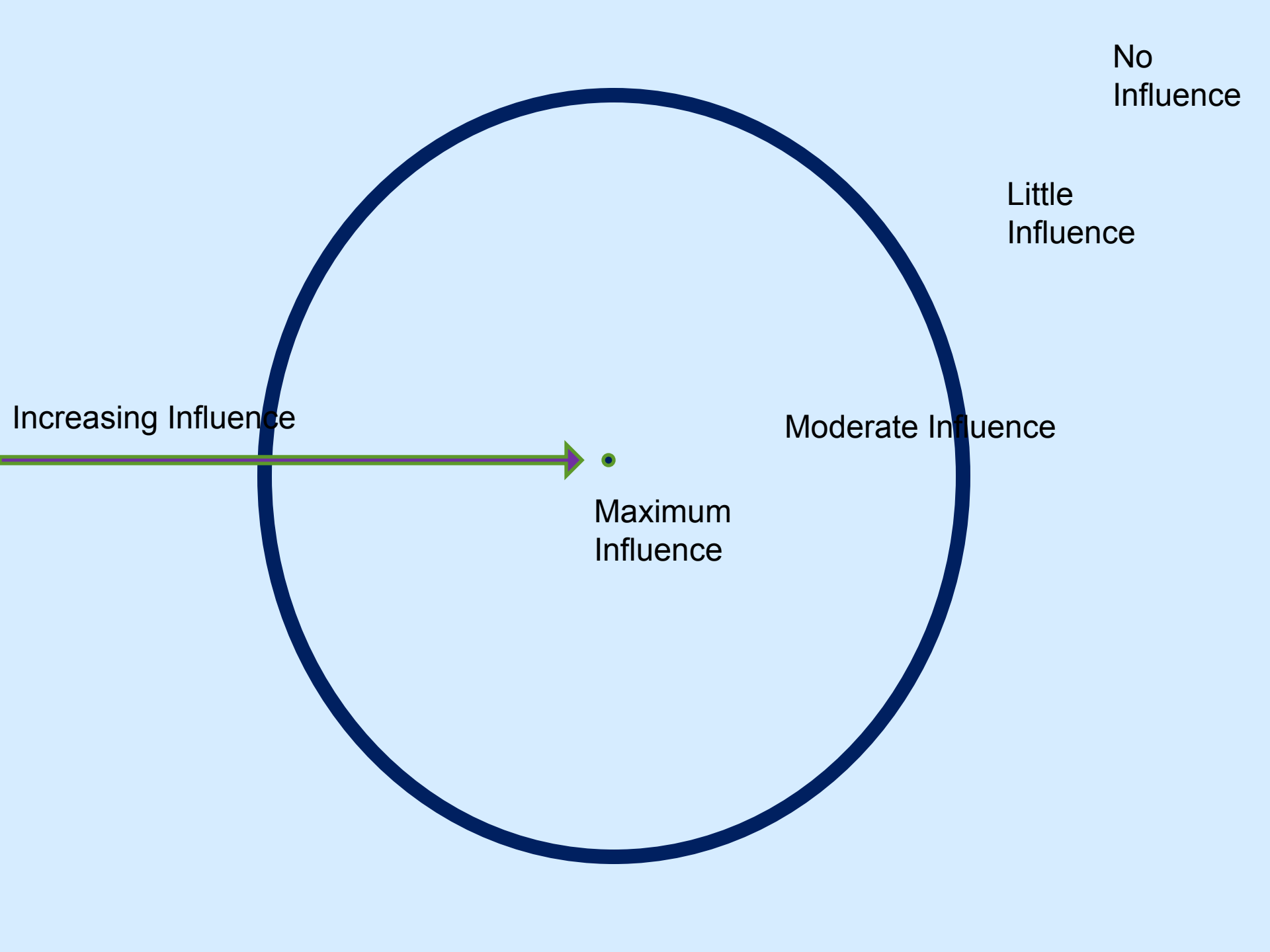
**“Do or do not... there is no try.”**

- Proactive

- What are the Alternatives?
- I will Control my own feelings
- I will Choose my course of action

- Reactive

- I have no choice
- There is nothing I can do
- He makes me so angry
- They won't allow that



No Influence

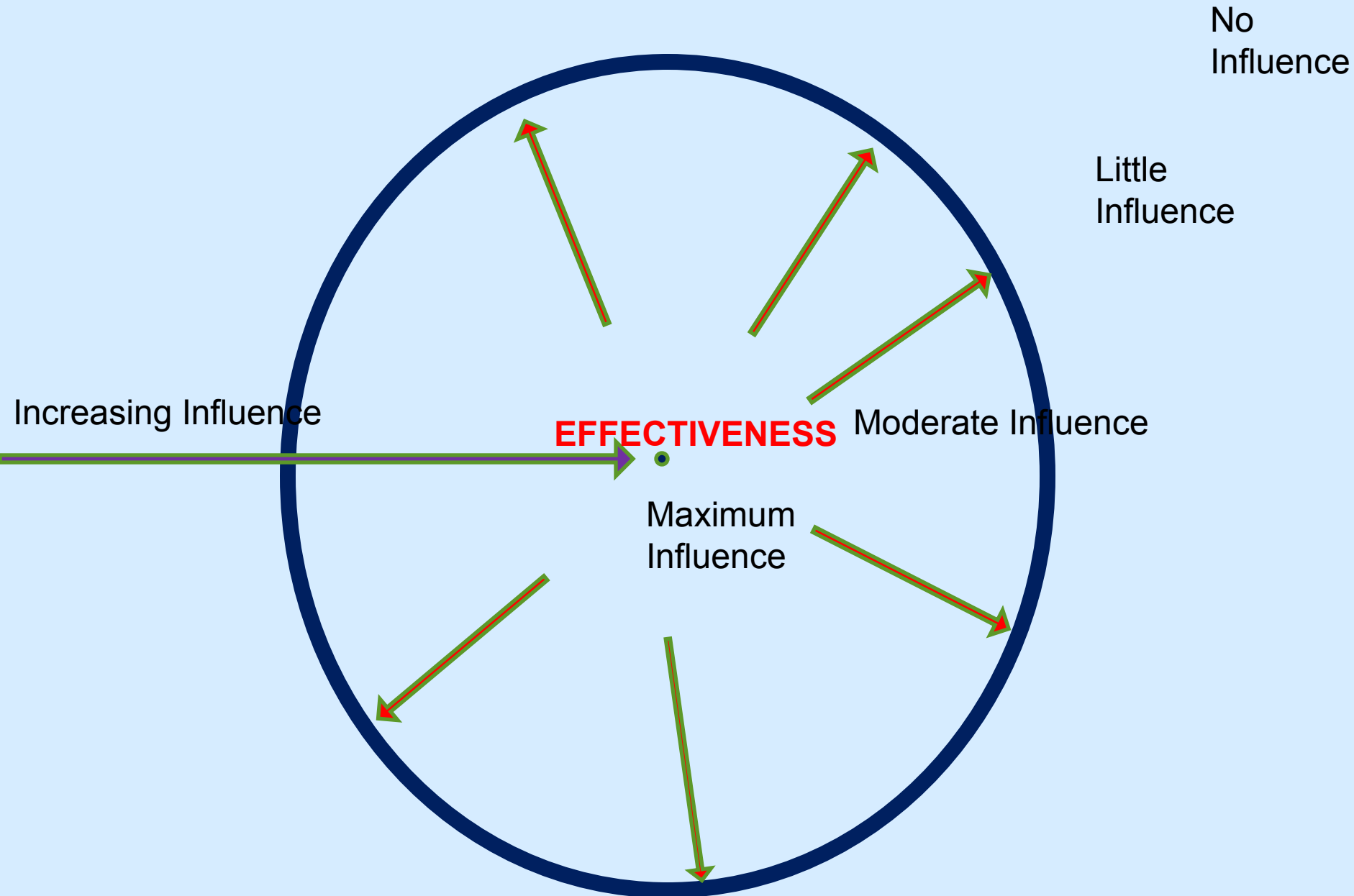
Little Influence

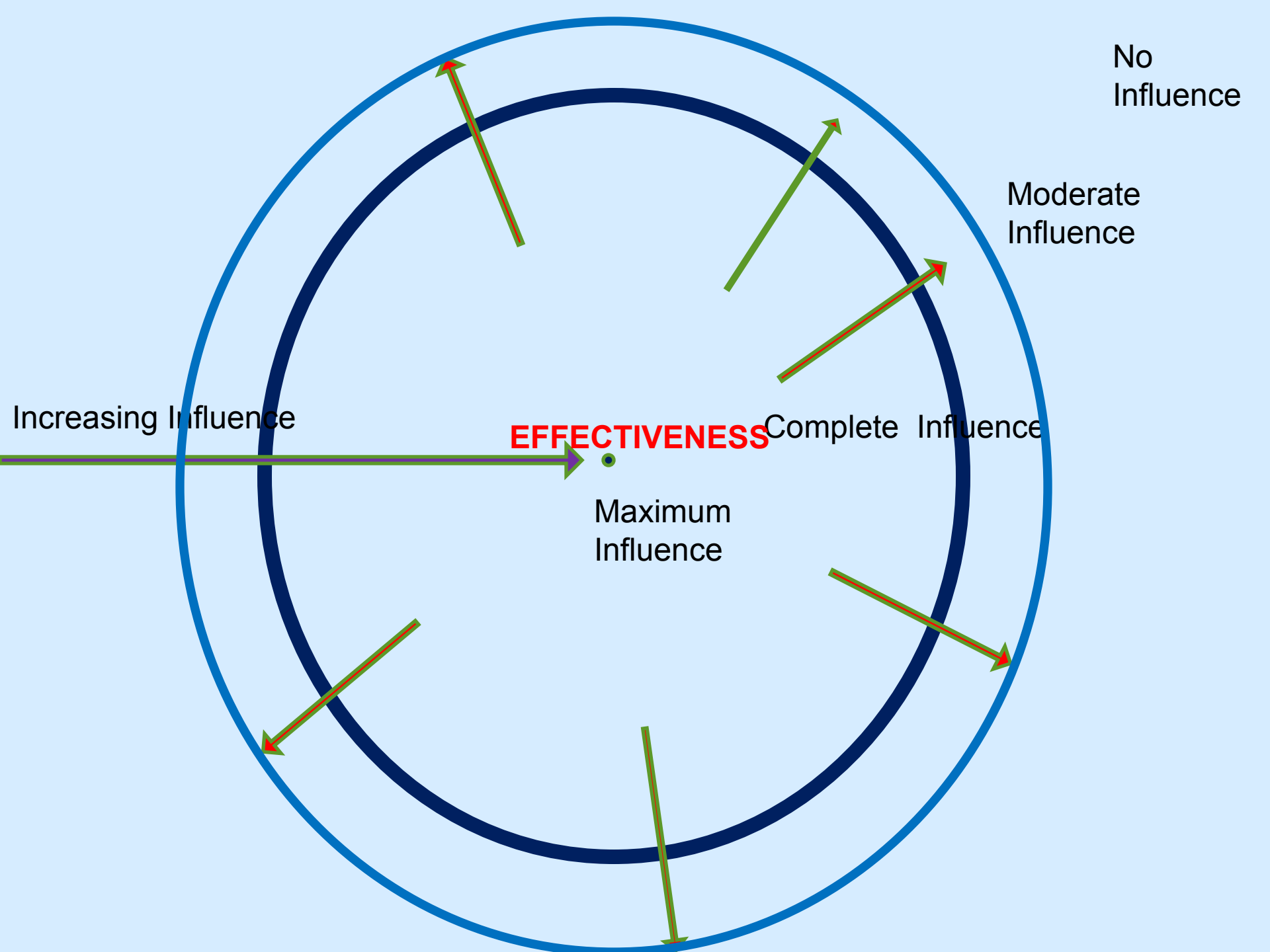
Moderate Influence

Maximum Influence

Increasing Influence

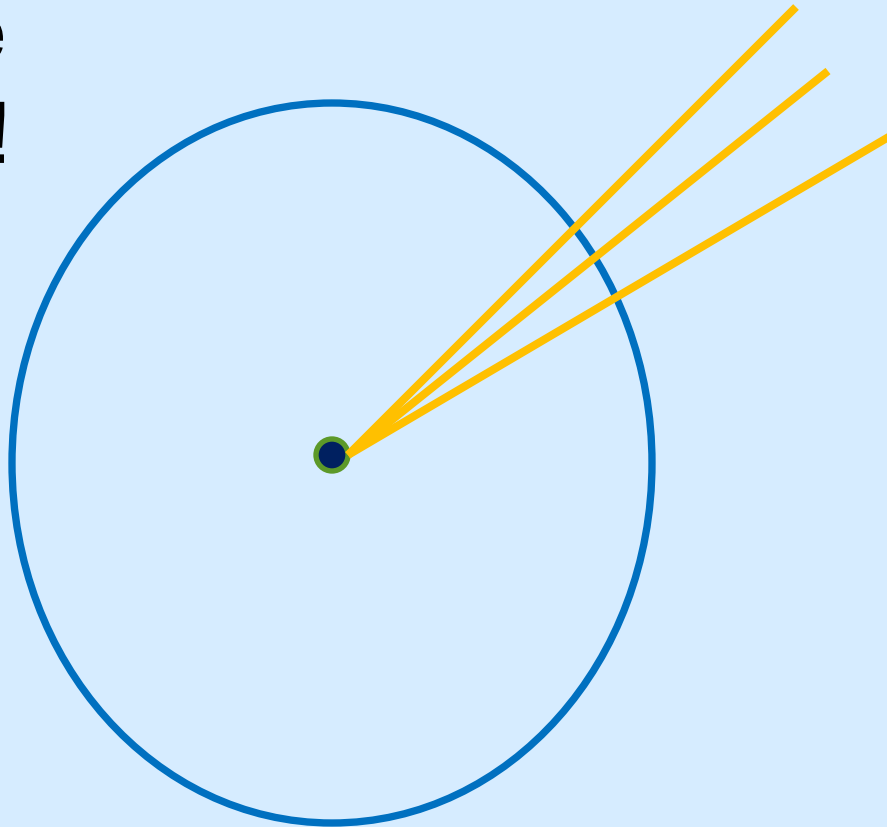






# How Do You Achieve This Effectiveness?

Focus on  
the center  
of the  
circle!



On the things  
over which you  
have the most  
control!

# Begin With The End In Mind

- **If You Don't Know Where You Are Going, Any Road Will Take You There.**
- **Furious Activity Is No Substitute For Understanding.**
- **Plan your work and work your plan**
- **If You Don't Have A Mission Statement, A Set Of Goals, And A Plan To Get You There - How's That Working For You?**

# Goals, In Order To Be Attained Must Be....

- **Specific**
- **Measurable**
- **Actionable**
- **Divided Into Progressive Steps**
- **Communicated**
- **Assimilated By The Team**
- **Measured**
- **Adjusted Based On Reality**

# Grand Encampment Long-Term Goals

- Stabilizing membership
- Ensuring the continued financial integrity of the grand encampment
- Support the development of grand and subordinate Commanderies outside the united states

# Grand Encampment Short-Term Goals

- Improve communication
- Promote increased utilization of Masonic membership solutions (mms)
- Provide additional educational and development opportunities for our members
- Redesign the honors program

# Grand Encampment Short-Term Goals

- Introduce new member recognition items
- Mark the 900<sup>th</sup> anniversary of the founding of the historical knights templar
- Build the grand encampment and its constituent Commanderies by continuing to identify and train the next generation of templar leaders



# Grand Encampment 2019 Goals

- Make the *Knight Templar* available on a mobile app in 2019 to realize significant cost savings.
- Develop a Templar-specific correspondence course with educational materials relating to the historical Knights Templar, Masonic Knights Templar, Grand Encampment, and Templar philosophy and ritual.

# Grand Encampment 2019 Goals

- Reprint Grand Encampment rituals in “clear text” to enhance learning the ritual.
- Bring interesting and educational travel opportunities to our members from 900<sup>th</sup> Anniversary tours to “In the Footsteps of Jesus” Holy Land Pilgrimage tours.
- Implement the 40 Miles Project to improve the care and support of our members and their families wherever dispersed.

# Grand Encampment 2019 Goals

- Expand and enhance York Rite Leadership Program, the single most important function of the Grand Encampment, through the new “communication skills” component.
- Design a membership patent to recognize our new members and redesign the Knight Templar Cross of Honor, Knight Commander of the Temple, and Companion of the Temple jewels.

# **Grand Encampment 2019 Goals**

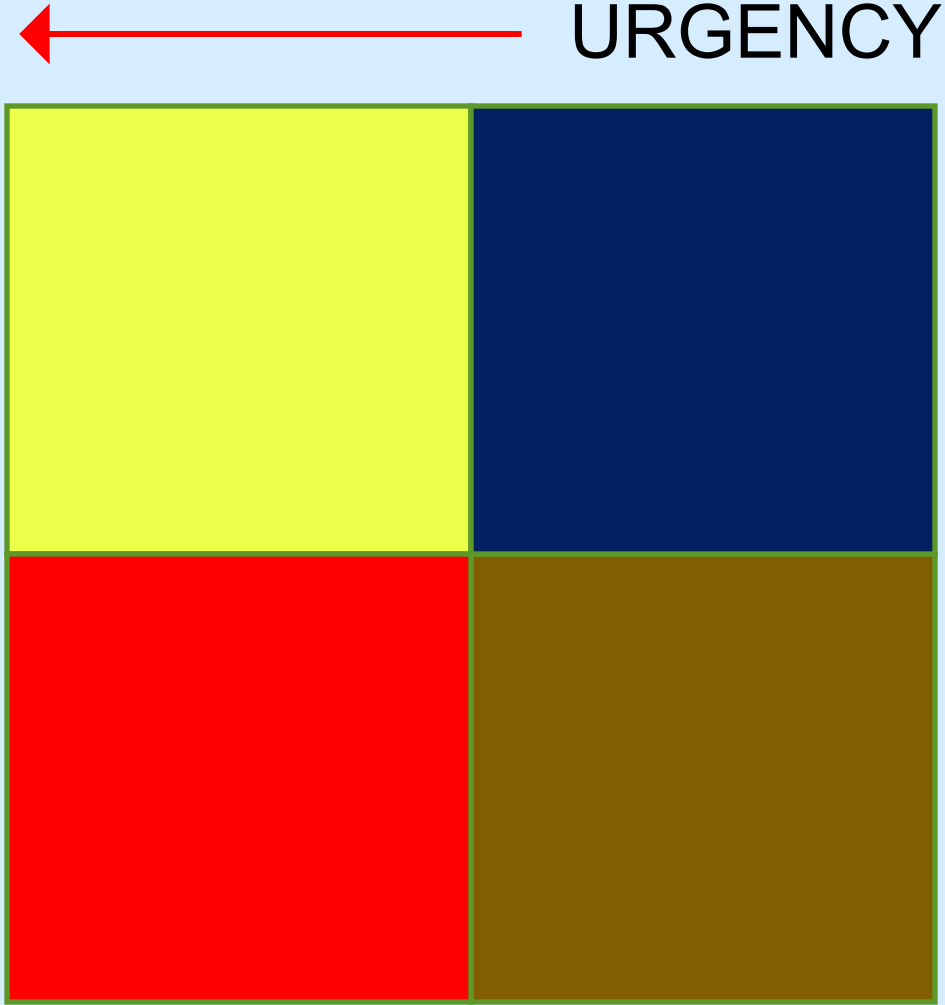
- Make the Holy Land Pilgrimage Program available to our European Sir Knights.
- Look for new opportunities to fulfill the Knights Templar Eye Foundation's mission.

# ***First things First***

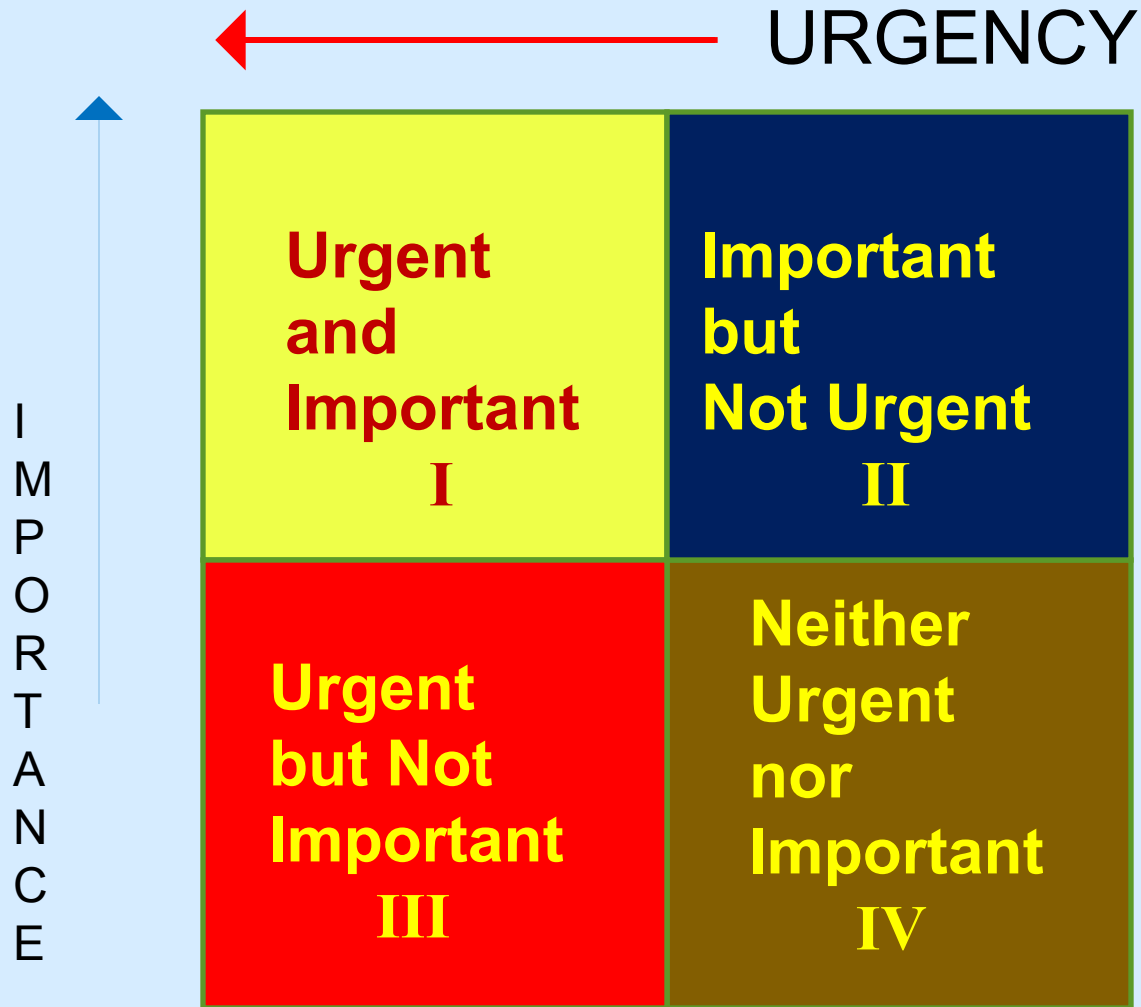
By Stephen Covey

- **You Know You Can Accomplish Anything You Set Your Mind To Despite Adversity. (Which Will Come.)**
- **You Know What You Want To Do And How You Want To Do It.**
- **What Next?**
- **What Do You Do First?**
- **Where Do You Focus Your Efforts?**
- **How Do You Use Your Scarce Resources?**

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URGENCY



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and  
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**Important  
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Not Urgent**

**Urgent  
but Not  
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**Neither  
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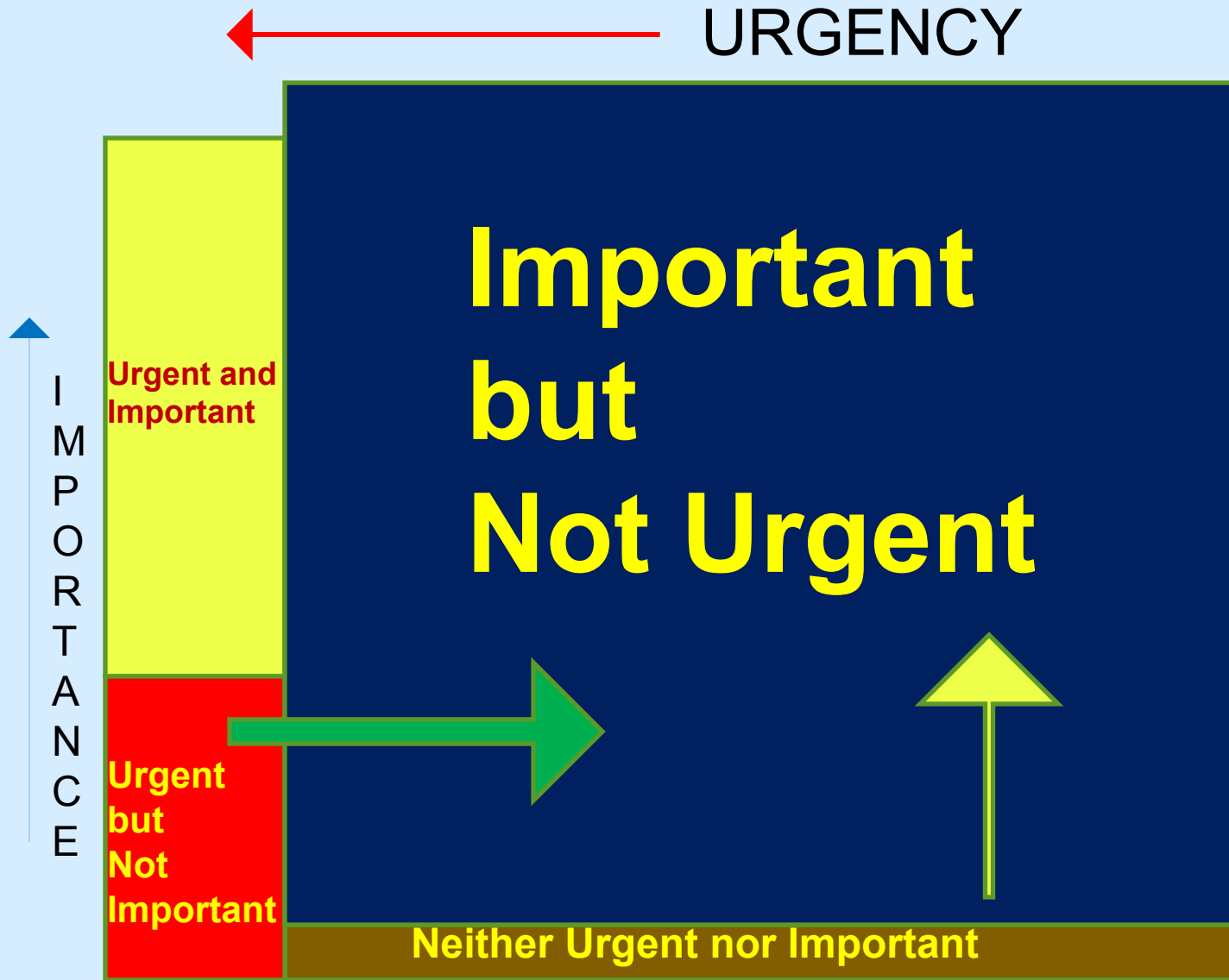
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but Not  
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Urgent**

**Neither Urgent nor Important**





# Initiative

- No single factor is more destructive to the effectiveness of an organization than the leader failing to take the initiative.
- Sometimes, those who are not in a position of leadership can provide the initiative, but it is never as effective as when the leader takes initiative and it can cause controversy.

# A Leader Is One Who Can See Beyond The Limitations Of His Paradigms

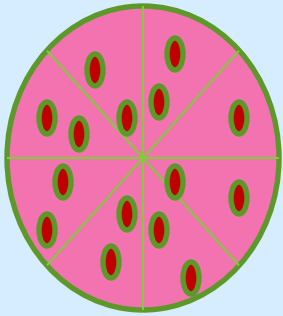
- *The Business of Paradigms* with Joel Barker

# Win-Win

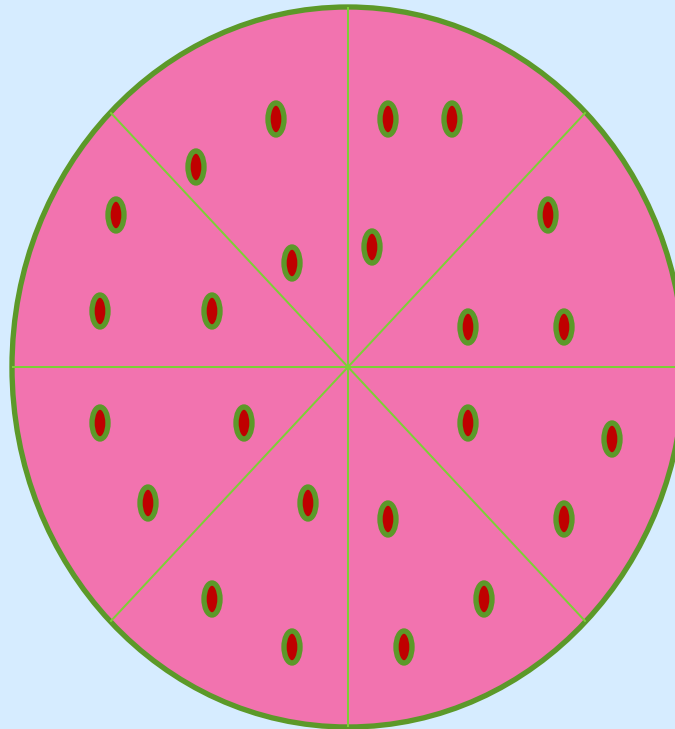
- We Live In A Win-lose Society
  - Sports
  - Politics
  - Financials
  - Religion
- Because We Are Conditioned That Way
- That Is Our Paradigm
- Our Paradigms Cause Us To Have Scotomas

# Small Pie Vs. Large Pie

## Points Of View



Scarcity  
Mentality



Abundance  
Mentality

# There Are Only Four Choices

- **Win-Win = Plan A**
  - Consensus After All The Facts Are Explored
- **Win-Lose = The Norm**
  - I Win Even If I Don't Get What I Want
- **Lose-Lose = Compromise**
  - Nobody Gets His Way But This Seems Fair
  - Probably Does Not Move You Toward Your Objective
- **Lose-Win = Passive Aggression**
  - OK, You Win And I'll Watch Us Both Fail

# **How Do We Achieve Win-win?**

- Realize That In The Overwhelming Majority Of Situations, This Is Possible.**
- Focus On The Desired Final Results Rather Than The Next Step.**
- Seek To Understand What The Other Party Really Wants By The Simple Use Of The Question “Why?”**
- Consider That The Other Person’s Approach Might Actually Get You What You Want.**



# Dealing With Difficult Situations

- **Someone Is Angry With You Or Upset About Something And Confronts You**
  - **Always**
    - “ I Feel That You Are Angry “
    - “ I Perceive... “
    - “ I’m Getting The Impression... “
  - **Never**
    - “Why Are You So Mad”
    - “ Don’t Be So Angry “
    - “ I Understand How You Feel “

# Dealing With Difficult Situations

- **Someone Wants To Argue With You Or Convince You That What You Are Doing Is Wrong**

## **– Always**

- **“Help Me Understand Why ...”**
- **Listen Intently**
- **Repeat Back Your Understanding Of His Position**
- **Think**
- **Respond**

## **– Never**

- **Be Thinking Of Your Response While He Is Speaking**
- **Interrupt Him Unless He Gets Obnoxious**

# Dealing With Difficult Situations

- **Someone complains about another team member**
  - **Always**
    - Call a meeting of the three of you as soon as possible
    - Use questions to facilitate real communication
      - Why do you think he did that?...
    - Ask them to explain their perception of the other person's position
  - **Never**
    - Talk about an absent party
    - Get trapped into being judge
  - **Only If you must** – make a decision and move on, you do not owe anyone an explanation

# Communication

- **Paint The Vivid Picture In Their Minds Of The Future State**
- **Never Waste An Opportunity To Share The Vision**
  - They Will Know You Are Serious
  - They Will Eventually Hear What You Have To Say
- **Recruit Others To Help Spread The Word**

# **Don't Waste Your Opportunities To Communicate**

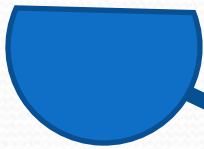
- **Be A Monomaniac With A Mission**
- **Be Enthusiastic**
- **Be Specific About What You Want Them To Do And When You Want Them To Do It**
- **Try To Close The Deal By Getting Commitment**

# Conducting Masonic Meetings

- Members come to meetings for only two reasons
  - **They think they will be interested in what is going on in the meeting**
  - **They think they are obligated to attend**
    - Give everyone a job at the meeting and most of them will attend

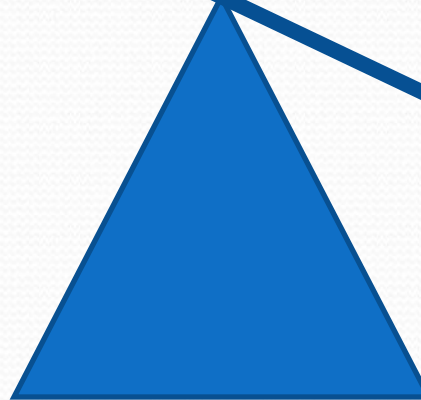
# Boredom vs. Attention Span

Boredom

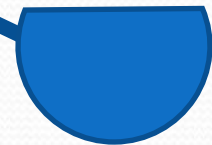


**All Short  
Meetings are  
Not Interesting**

**All Long  
Meetings are  
Not Boring**



Attention  
Span



# Concentrate on Interest, Not Length

- Minutes
- Planning
- Agenda
- Reports
- Committee Work
- Control of Who has the Floor and for How Long
- Meeting Features



# Planning and Agenda

- Plan your work and work your plan.
- A printed agenda in the hands of the Brethren helps prevent interruptions and keeps the meeting on track.
- Date setting should be done at the planning meeting – at least have a straw-man proposal.
  - Dates are **Announced** at the meeting – not set.
- There should be no surprises from the Secretary (or the Treasurer).

# Reports

- Should be Concise and to the point
  - “Thank you Brother Chairman, but what we really need to know is...”
  - “What does your committee recommend?”
  - Informational reports not requiring action should be **Extremely** infrequent and **Extremely** brief
  - “We have \$2,374 in the bank.”
    - Nobody cares that you paid a bill that was previously authorized



# Committee Work

- Almost anything new that comes up which requires any thought at all should be referred immediately to a committee for consideration and recommendation.
- It is OK for the leader to bring up a new Idea as long as he assigns a committee before he takes his next breath.
- “Great idea, Brother, would you please serve on a committee along with... and bring a recommendation at our next meeting?”

# Minutes

- Are they Important?
- Do you really have to read them?
- Do they really have to be signed

Right Now?



# Who gets to talk?

- Nobody very long unless he is presenting a program.
- What do you do about someone who likes to hear himself talk?
  - Don't be that person.
  - Thank you, Brother, you can see from our agenda that we need to move on now.
  - Secretary's syndrome
    - Caused by poor leadership
    - Allowed to continue by worse leadership

# Taboos

- “Brother Secretary, clear your desk.”
  - You lose control
- “What is the will of the Lodge?”
- “Brethren, what do you think about ....”
- Any open ended questions
- Any questions not directed to a specific individual
  - “When do you think we ought to practice?”



# Suggestions for an Interesting Meeting

- Start on time
- Committee work done by committees
- Committee assignments announced
  - Most you can make in the planning meeting
- A time of celebration
- Reports from other local Masonic bodies
- Take the initiative – move it along
  - No pregnant pauses
  - don't wait on anyone – get back to him later

# Suggestions for an Interesting Meeting

- Educational programs
  - Remind them of the Mission
  - Share the vision
  - Go over the current goals and results
  - Celebrate successes
  - Quizzes regarding Masonic or Templar Law
  - If no philosophy is covered in Masonic education, then little self improvement is accomplished. Discussing Masonic lessons in terms of philosophy, ideas, and a man's conduct is what truly transforms men into Masons.



# Brutal Truths About Masonic Speeches

- **“The only thing worse than a Masonic speech is a Masonic speech in a foreign language.”**  
– Glenda Palmer
- **“I’d rather have a fork stuck in my eye than to listen to another Masonic speech.”**  
– Anonymous wife of a prominent Freemason
- **Our Brethren Must Agree Because They Don’t Attend Meetings Where Speeches Are Given.**
- **Why Is This?**

# Audience Killers

- **Our Fraternity Is In Such Sad Shape – Woe Is Me.**
- **I Want To Introduce Everyone Here Who Has Ever Been Appointed To Anything**
- **Let's Give A Round Of Applause To The Caterer Who Just Charged Us \$30 For A Dried Up Chicken Breast And Half Cooked Green Beans**
- **“Thank You, Thank You, Thank You For Giving Me This Honor.”**
  - **This Is Not Humility – It Is Egotism.**
  - **This Is About You - Not About Them And They**

# Your Message Must Meet At Least One Of These Four Basic Needs

## □ To Live

□ Health

□ Food

□ Shelter

## □ To Love

□ Friendship

□ Brotherly Love

## □ To Learn

□ To Hear New Ideas And Facts

□ To Acquire New Skills

## □ To Leave A Legacy

□ To Do Something Worthwhile  
That Will Live After You

□ To Help Someone Else Without  
The Hope Of Fee Or Reward

# Who do you recommend?

[yrelt@comcast.net](mailto:yrelt@comcast.net)

- Name
- E-mail
- Phone
- Mailing address

## **Additional Reading Recommendations**

*Principle Centered Leadership*

by Stephen Covey

*Robert E. Lee on Leadership*

by H. W. Crocker, III

*Lighting Your Own Fuse*

by Mac MacDonald

*First Things First*

by Stephen Covey

*Understanding Manhood in America*

by Robert G. Davis

*The Secret Psychology of Freemasonry: Alchemy, Gnosis, and the Science*

# Online Resources

<http://www.knightstemplar.org/downloads.html>

**Emerging Leaders**

[Leadership101-2016JLP.ppt](#)

<http://starthrower.com/d-2-training-films.aspx>

[YRL@YORKRITELEADERSHIP.ORG](mailto:YRL@YORKRITELEADERSHIP.ORG)